

# 2017 Schedule of Trainings/Classes

The New Decision Management Associates, Inc.  
1100 Hill Place, Macon, GA 31210 \* 478-477-3317  
www.thenewdma.com \* info@thenewdma.com



THE NEW DMA

## MEDIATION TRAININGS

### General Civil (3 ½ days - Monday through Thursday morning; 28 hours) **\$820.00**

Understand the nature of conflict, responses to conflict and the basics of conflict theory. Learn the skills needed to facilitate the management of various types of conflict in a fun, energizing environment. Real-plays give students realistic hands-on experience. This course is a comprehensive overview of appropriate dispute resolution processes. General Civil Mediation Training is the foundational course for all advanced mediation trainings. Topics include: *Diversity, Ethics, Generating & Exploring Options, Negotiation Skills, Professionalism, Role and Responsibility of the Mediator, Advanced Communication Skills including Listening Skills & Re-framing.*

|              |              |                 |             |
|--------------|--------------|-----------------|-------------|
| January 9-12 | February 6-9 | April 3-6       | May 1-4     |
| July 17-20   | August 7-10  | September 11-14 | October 2-5 |

### General Civil Practicum (1 ½ days – Thursday afternoon & full day Friday; 12 hours) **\$295.00**

See different mediator styles in action throughout the required observation of five (5) mediations.

|               |               |                 |             |
|---------------|---------------|-----------------|-------------|
| January 12-13 | February 9-10 | April 6-7       | May 4-5     |
| July 20-21    | August 10-11  | September 14-15 | October 5-6 |

### **General Civil Mediation Training & Practicum Special Combo (40 Hrs) Price \$1020.00**

### Domestic & Family (Five Days - Monday through Friday) **\$970.00**

{General Civil Mediation Training is a pre-requisite for GA ODR Registration}

Understand basic domestic law in Georgia including most recent child support guidelines and enforcement, Georgia Supreme Court ADR rules and the financial and tax implications of divorce. Topics include: *Domestic Violence, Parenting Plans, and Communication Skills.*

|                     |          |                         |
|---------------------|----------|-------------------------|
| February 27-March 3 | June 5-9 | October 30 - November 3 |
|---------------------|----------|-------------------------|

### Domestic & Family Practicum (2 days - Thursday & Friday) **\$325.00**

|             |            |                |
|-------------|------------|----------------|
| March 16-17 | June 22-23 | November 16-17 |
|-------------|------------|----------------|

### **Domestic & Family Training & Practicum Special Combo Price \$1200.00**

**ALL Civil and Domestic & Family Mediation Trainings include professional coaching and a special "Introduction to Practice Builder 2.0"**